

JULY 2016

Sherwin Williams—More Than Just Paint!

BY LINDSY KIRK Key Management

Since 1866, Sherwin Williams has been brightening the world with their large variety of paint products and smiling faces. Not only offering any color you can imagine, Sherwin Williams offers a friendly hand and a variety of options for almost your entire remodel. Knowing that everyone's idea of beautiful is different, they strive to offer a range of options and products; including more efficient and modern updates for your flooring, carpet, walls, counters tops, and even concrete.

The Wichita area currently has four outside sales representatives, one of them being Thomas Stewart, who the AAGW and many apartment complexes have the pleasure of working with on a regular basis. Tom not only offers his opinion and the best option for your needs, but goes above and beyond with his excellent customer service. Between his ideas and products, he is able to help



his customers create excellent curb appeal and an eye catching interior.

Always striving for the best, Sherwin Williams is able to offer products and services that others can't. Their Sher-Color computerized color matching allows them to offer the most consistent color in the industry. Also offering quick and free delivery.

they are able to offer an experience that exceeds their customer's expectations.

Serving the property management community and contractors for over 10 years, there isn't a question they can't answer. With 150 years in the professional market, Sherwin Williams has the experience to provide a solution for all of your general building needs. Beyond their excellent knowledge and products, Sherwin Williams is also highly involved in the community and giving back. They match any employee donation to various organizations in need such as schools and clinics. Sherwin Williams also hosts a program called National Paint Week. This year their employees are helping

paint Guadalupe Clinic, a donation-based clinic where Sedgwick County residents in need can receive doctor's care for a suggested \$5.00 donation. The AAGW thanks Sherwin Williams for their contribution to the community and is proud to have them as a trusted supplier.

5 Questions with AAGW Member of the Month

What originally attracted you to the apartment industry?

I originally got into the industry by seeking an accounting position. I started in that position for about 8 years and then I was offered to move into a compliance position. I must say I was really nervous at first, but over time I began to realize it was really a calling to help others. I love being able to help people find housing, while at the same time helping our team members be successful in their endeavors with their tenants and applicants.

What can you do that other AAGW board members can't?

I can talk faster than probably all the board members combined - Just ask a few of them. HaHa!!

What do you love about the apartment industry?

I love how we are able to help people have a place to call home, even when it seems an impossible feat. I also love the community of all of our properties and even the team spirit between different companies who do the same business.

How long have you been in your current position, and what is your favorite part of your job?

I have been with Key Management Company for 15 1/2 years. I love being able to talk to our employees, tenants and owners on a regular basis. It is so fun to have a company that supports positive changes and creative ideas. Not many companies give their employees the chance to spread their wings and fly, but Key Management does that for me on a daily basis. I am truly grateful for my job and my company.

What are some fun or interesting facts about you?

I love to sing and do so in my church praise team. I also have two adopted daughters whom I cared for and adopted through the foster care system. I have a huge heart for others and for seeing ideas and events come to completion.



Heather Heins Key Management

AAGW Well-Represented at the Annual NAA Education Conference in San Francisco



Pictured from left: Marc Ross, NAA chairman of the Board; Tisha Cannizzo, AAGW Executive Director; Sheila Tasker, AAGW President-Elect; Josh Turner, AAGW President: Jon Lowder, NAA Association Executives Council President; and Doug Culkin, NAA President and CEO.

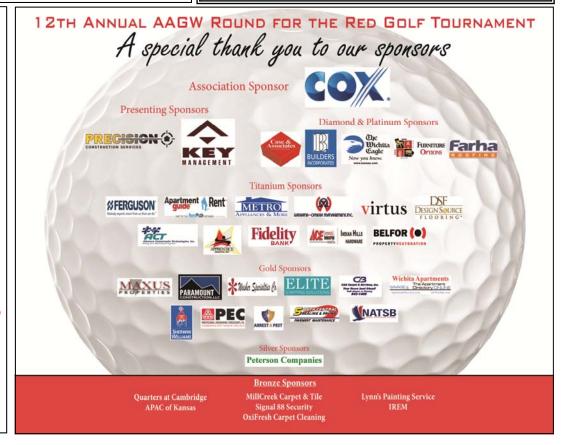
AAGW President Josh Turner, along with President-Elect Sheila Tasker, and Executive Director Tisha Cannizzo were honored to accept the NAA Excellence Award for Community Service at the NAA Education Conference in San Francisco on June 18th. The AAGW was recognized for its continued support of the American Red Cross, through the Round for the Red golf tournament, as well as our new annual "Give-Back" Event, to be held in December.

The AAGW was proud to once again to send a national qualifier to the 2016 NAA Maintenance Mania Championship. Along with our Region V friends, AAGW attendees were excited to cheer on Justin Heenan (pictured below in background) as one of the fastest Maintenance Mania finalists in the country. Justin finished in the Top 5 in the country. Way to go Justin!



For more details and additional photos from the 2016 NAA Education Conference, check out the June 2016 Units Magazine!

Visit
myaagw.com
for event
photos from
the 2016
Round for the
Red Golf
Tournament
held on Friday,
June 10 at
Tallgrass
Country Club.



UPCOMING EVENTS

Register Today at myaagw.com!

THU 07/21 Membership Meeting—Be the Change

ABODE Venue \$25/Members

Event: 11:30 a.m.-1:00 p.m.

THU 08/18 Membership Meeting—ANNUAL MEETING

ABODE Venue \$25/Members

Event: 11:00 a.m.-1:00 p.m.

TUE 09/27 **Education Session—Presentation is Everything**

American Red Cross \$59/Members

Event: 9:00 a.m.-4:00 p.m.

FRI 10/14 **Apartment Communities Bus Tour**

Various Apartment Communities

\$10/Members

Event: 2:00 p.m.-6:00 p.m.

Suppliers Council Apartment Appreciation Party

Margarita's Cantina FREE/Members

Event: 6:00 p.m. to 9:00 p.m.

Education Session—True Colors American Red Cross WED 10/26

\$39/Members

Event: 9:00 a.m. to Noon

TUE 11/29 **Education Session—Change Your Tune**

American Red Cross \$39/Members

Event: 9:00 a.m. to Noon

Education Session—Fair Housing

American Red Cross

\$79/Members

Event: 1:00 p.m. to 4:30 p.m. (\$79/Members for both sessions)

TUE 11/15 **Certified Apartment Maintenance Technician**

thru (CAMT) Course FRI 11/18

and

TUE 12/13

Location TBD
\$800/Members, full course
Event: 8:30 a.m. to 4:30 p.m., daily
(Contact Tisha at admin@myaagw.com for thru FRI 12/16

information on individual class registration.)

Combating Heat Stress

BY MAGGIE BROWN Mennonite Housing

With the full force of summer upon us, now is the time to talk with every team member about how to safeguard against heat-related illnesses. Complaints can range from minor to severe and may include ailments like heat rash to heat exhaustion to heat stroke. Here are some simple ways to help keep you and your staff healthy in the sweltering Kansas heat:

Use moisture to beat the heat

A good way to help lower the core body temperature is to place a cool wet cloth over the back of the neck or on your head.

Keep sunscreen on hand for your staff

Encourage employees who work in the sun to apply sunscreen several times a day. Remind your employees not to skip this protection even on cloudy days. Just because you can't see the sun doesn't mean its dangers are gone.



Cool down with the right fluids

While ice water may seem like a good pick to bring down a boiling body temperature, experts warn that drinking water that is too cold can actually do more harm than good. If you find yourself overheating, start with room temperature water and slowly add ice to help bring down the body's core temperature slowly

Remember that prevention is always the best measure. By encouraging your team to drink plenty of fluids and take frequent breaks from the heat, your property's staff will be set for a heatstroke-free summer.

For a complete list of the most common heat related illnesses and best first aid practices, please visit the CDC website at: http://www.cdc.gov/niosh/topics/heatstress/default.html.

AAGW Website News

Did you know that myaagw.com is where we maintain our membership database? Each member (apartment community, management company, independent owner and supplier company) has a member profile that can be accessed from our website. In order to receive up to date information from AAGW, it's important to keep your member profile current. Please take a minute to update your profile. We are in the process of building a new website and want to make sure we have your contact information correct. You will need to know your username and password. If you don't know either of these, please email admin@myaagw.com.

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