



# AAGW

## APARTMENT ASSOCIATION OF GREATER WICHITA

**November  
2016**

### PPG Paint Store. Not Just Paint

By Lindsay Kirk, Communications Chair  
*Builders, Inc.*

PPG was established in 1883 in Pittsburgh, Pennsylvania as the first commercially successful plate glass factory in the United States. Shortly thereafter, PPG acquired interest in a paint company after realizing that both glass and paint would travel through the same distribution channel. But that is only the beginning . . .

Today PPG is able to provide the apartment industry with the perfect type of paint/coating for all projects. Also providing a genre of painting supplies, PPG is your one stop shop. Along with their never ending assortment of materials, the company also

offers the equipment to make your job as stress-free and precise as possible.

Whether you're in need of spray equipment, pressure washers and hoses, ladders or to have your parking lot striped, call your local PPG Specialist, Liz Nicholson. Liz, along with the rest of her team, has the training, knowledge and experience to help you complete the perfect job with long lasting results.

PPG can not only help you custom select the perfect color for your walls, but is one of the world's largest suppliers of architectural coatings. Two-thirds of all new jetliners and 70% of cars today are protected with PPG coatings. PPG is also the



largest suppliers of coatings for appliances and other durable goods.

Whether it is inside your drinking glass or the airplane in the sky, a PPG product was most likely used. So, the next time you're in need of paints, coatings or materials contact PPG for an on-site consultation.

## Member of the Month

By Ann Ballinger, CCM Countertops

Dave Pfaff, with Indian Hills Ace Hardware, has been an active member of the AAGW for over four years. When he went to work for Ace Hardware, he almost immediately became involved with AAGW. He admits to being somewhat of an "opportunist", so when he wanted to know more about the industry and find out about different ways to provide better customer service to his clientele, he found that the AAGW was a great fit to do just that.

His outgoing and positive attitude has been a wonderful asset to the AAGW and the Supplier's Council. He has worked on The Round for the Red, Maintenance Mania (which he is co-chairing this year), is currently active as an Ambassador and serves on the Board of Directors.

Dave enjoys interacting with other AAGW members and learning what apartment communities need in additional services. It is a great way to network and find out what he can do better to keep up the level of professionalism and customer service that he strives to provide. Fortunately, his employer also sees the value in this involvement and is very supportive of his efforts!

We need more members to get out there and ride along with "cowboy, Dave" and the other Ambassadors! Keep roping 'em in, we appreciate your dedication!



**David Pfaff**  
**Indian Hills**  
**Ace Hardware**



# The Grapevine



Design Source Flooring is proud to announce that the DSF sponsored Wingless Sprint Car team finished 2nd in points this season in the Midwest WAR series! Design Source has been heavily involved in the Midwestern racing scene for decades and continues to celebrate this time honored tradition of dirt track racing with our customers and fans. Community is what's at the heart of racing here in the Midwest and Design Source Flooring invites you to follow and share in the success of our team by visiting [www.dsflooring.com](http://www.dsflooring.com) or @dsflooring on social media for news and updates on the DSF #65 Chris Parkinson driven Sprint Car!

AAGW Supplier's Council President, Kim Robertson has recently joined the dynamic team at Advanced Catastrophe Technologies! Kim is excited about this new adventure and is very thankful to be able to continue to serve in the AAGW.



We have exciting news at Parke East! Crystal Phillips is our new Business Manager. She looks forward to delivering "Exceptional Customer Service and seeing smiles on our residents faces" Our Service and Management Teams promote a professional experience here at Parke East.

**Vineyards Town Homes are now on Facebook.**



Hearth Hollow Apartments had a fun S'mores and Hot Cocoa Resident Event with our new fire pit! The residents had a lot of fun roasting marshmallows and getting to know their neighbors.

## Out and About

By Rhiannon Giffin  
AAGW Communications Committee  
Regal Plaza Apartments

This month, rather than our monthly meeting, we had our 2nd annual Property Tour of 5 lovely properties, located in the east Wichita Area; The Remington, Quarters at Cambridge, Sunstone Apartments, Eastgate Apartments, and Promenade. All of these properties were very hospitable and we appreciate you all preparing for and hosting us. Whether offering a peek into how the competition runs their property day to day, or learning the most up to date renovations in process, the tour is always enjoyable and informative. Next year, we will be touring west side properties and we encourage you to take part in this annual event, usually followed up by the Suppliers Council Apartment Appreciation Party.



AAGW is very close to having a new website. Watch your email for instructions for new login information.





## UPCOMING EVENTS

**Register Today at [myaagw.com](http://myaagw.com)!**

THURS 11/17	<b>Membership Meeting</b> <b>What Language are You Speaking?</b> Abode Venue \$25/Members 11:30 a.m.—1:00 p.m.
TUE 11/29	<b>Education Session—Change Your Tune</b> American Red Cross \$39/Members (free with Fair Housing) 9:00 a.m. to Noon  <b>Education Session—Fair Housing</b> American Red Cross \$79/Members 1:00 p.m. to 4:30 p.m. <i>(\$79/Members to attend both sessions)</i>
TUES 11/8-11	Office Closed to attend NAA Meeting
TUE 11/15-18 and TUE 12/13-16	<b>CAMT</b> American Red Cross \$800/member <i>Pricing available for individual classes</i>
THURS 12/15	<b>Membership Meeting</b> <b>Give Back Event</b> Abode Venue \$25/Members 11:30 a.m.—1:00 p.m. Distribute bags to the homeless 1:30—4:30 p.m.

## Give Back 2016

**Thursday, December 15**

Engage your residents/customers in our 2nd Annual Give-Back event. Host a drive for items needed by the homeless. AAGW members will assemble bags at the membership meeting, which we will distribute later that day as patrons are arriving at the Lord's Diner.

Target items to collect by management companies:

- Everyone - Used blankets and coats
- Builders - kids and adult hats, gloves and socks
- Fidelity, Peterson & management companies not listed - non-perishable food items that are easy to carry and open. (beef jerky, dried fruit, nuts, granola/protein bars, water, drink packets, etc.)
- Mennonite & Monarch - wet wipes and soap
- Maxus & Weigand-Omega - deodorant
- Key - toothbrushes and paste
- Case, Vantage Point & suppliers - reusable bags (string, duffle, backpacks)

Dates to remember:

- December 5 - Donations due to Builders, Inc., 1081 S. Glendale
- December 9, 2 pm - Volunteers to sort donated items at Build U
- December 15, 11:30-1 pm - Membership Meeting at Abode Venue to assemble homeless bags
- December 15, 1:30-4:30 pm - Volunteers to distribute bags to patrons of the Lord's Diner

## YOUR AAGW AMBASSADORS

<b>GERON SMITH</b> ▪ General Manager Phone: (316) 761-0057 <a href="mailto:GSmith@actcat.com">GSmith@actcat.com</a> <b>ADVANCE CATASTROPHE TECHNOLOGIES, INC.</b>	<b>TOM MCNEIL</b> ▪ Outside Sales Phone: (316) 841-5850 <a href="mailto:Tom.McNeil@ABCSupply.com">Tom.McNeil@ABCSupply.com</a>	<b>Apartment staff will remember you when they need your product/service!</b>
<b>EMILY LEIS</b> ▪ Account Representative Phone: (316) 670-4707 <a href="mailto:Emily.Leis@Ferguson.com">Emily.Leis@Ferguson.com</a> <b>FERGUSON ENTERPRISES</b>	<b>We need your help.</b> <b>If you have been a member for a year or more and have time to visit 10-15 properties each month, give Allison a call at 316-665-6575.</b>	<b>JAMES CARLOS</b> ▪ Branch Manager Phone: (316) 943-1400 <a href="mailto:wichita@cbcarpets.com">wichita@cbcarpets.com</a> <b>C&amp;B CARPETS &amp; SERVICES</b>
<b>Get in the door at apartments.</b> <b>Build relationships with apartment staff.</b>	<b>DAVID PFAFF</b> ▪ Commercial Sales Manager Phone: (316) 259-4876 <a href="mailto:David@IndianHillsHardware.com">David@IndianHillsHardware.com</a> <b>INDIAN HILLS ACE HARDWARE</b>	<b>BETTY WARES</b> ▪ ARD Sales Phone: (316) 941-4040 <a href="mailto:B.Wares@metroappliancesandmore.com">B.Wares@metroappliancesandmore.com</a> <b>METRO APPLIANCES &amp; MORE</b>
<b>ERIC FAHNESTOCK</b> ▪ Franchisee Phone: (316) 655-4303 <a href="mailto:Eric@OxiFreshKS.com">Eric@OxiFreshKS.com</a> <b>OXI FRESH CARPET CLEANING</b>	<b>JEREMY PARKS</b> ▪ Business Development Phone: (316) 670-9722 <a href="mailto:JParks@FurnitureOptions.com">JParks@FurnitureOptions.com</a> <b>FURNITURE OPTIONS</b>	<b>Ambassadors visit properties each month to encourage member participation and make AAGW members aware of upcoming events!</b>



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